C.4 START-UP BUDGET ASSUMPTIONS: EXHIBIT 2

The start-up budget to operate Southwest Leadership Academy has been developed based on historical information and research of similar charter schools and the current market.

Start-Up Budget Assumptions

Description of Line Item	Timeline	Amount
START-UP REVENUE		
Secure funds - Loans SLA has secured a loan from Rite of Passage (ROP) to cover start-up costs. OR SLA will apply for AZCSIP Grant. If awarded, Loan amount from ROP will be reduced.	*Funds will be drawn down beginning March 2013. Any unused funds will be carried into Year 1 Budget.*	*$240,000*
EXPENDITURES (AIS)		
Salaries (Administration) - Principal and Registrar Administrative Salaries during the start-up period will include	*Principal and Registrar will start May 1st.*	*Principal:* - *$18,750 (3 mo at $75,000/yr)* *Registrar* - *$7,800(3 mo at $31,200/yr*
Salaries (Instruction) - Instructional Leader (1 FTE) - Teacher (5 FTE) - Special Education Teacher (1 FTE) - Behavioral Mentors (4 FTE) - Counselor (1 FTE)	*Instructional Leader hired on June 24th. Staff will begin training on July 8th. Of the five (5) regular education Teachers, one will be part-time after training.*	*Instructional Leader* - *$5,263 (1 FTE @ $50,000/yr)* *Regular Ed Teacher:* - *$13,263 (4 FTE @ $42,000/yr)* *Special Ed Teacher* - *$2,652 (1 FTE @ $42,000/yr)* *Behavior Mentor* - *$7,263 (2 FTE @ $32,000/yr; 2 FTE @ $30,000)* *Counselor* - *$2,842 (1 FTE @ $45,000/yr)*
Salaries (Support) Janitor/Maintenance Staff (1 FTE)	*Begin July 15th*	*$1,300*
Employee Benefits Employee Benefits includes payroll taxes, worker's compensation, unemployment and Comprehensive Benefits beginning at the date of hire	*May 1st for Principal and Registrar, June 24th for Instructional Leader, July 8th for Teachers and Behavioral Mentors, July 15th for Janitor/ Maintenance*	*FICA* - *$4,567 (7.65%)* *Work Comp* - *$2,209 (3.7%* *Unemployment* - *$1,389 (3.4% on first $7k)* *Medical/Dental Insurance* - *$6,163*

Description of Line Item	*2013 Timeline*	*Amount*
Office Supplies Office Supplies will be purchased, and include training materials and supplies for the 20-day start-up training.	*July 1st*	*$1,500*
Instructional Consumables Instructional Consumables include Pearson textbooks, and other materials for students.	*July 25th*	*$45,000 ($300/student)*
Membership Dues, Registrations & Travel Professional Development workshops for the Principal and Instructional Leader.	*May*	*$500*
Curriculum and Resource Materials SLA will purchase the following curriculum material: - READ 180 - MAP Assessments - Catch Up Math	*July 25th*	*READ 180 - $30,000* *MAP Assessments - $10,000* *Catch-up Math - $1,000*
SAIS Software PowerSchool will be purchased as SLA's Student Data Management System.	*July 15th*	*$13,800*
EXPENDITURES (O&M)		
Marketing & Advertising Includes advertising materials (flyers, brochures) and advertising media. See also Section C.2	*February – July*	*$6,552.50*
Building Rent/Lease/Loan July rent including utilities.	*July*	*$8,750*
Phone/Internet Phone service will be set-up and ready upon the move-in of the school facility.	*July 1st*	*$1,100*
Student Furniture & Equipment Students desks for the classrooms.	*July 15th*	*$10,500 (150 at $70ea)*
Office Furniture & Equipment Desks and chairs for administrative and instructional staff	*July 1st*	*$5,000 (10 at $500 ea)*
Student Technology Equipment 30 student computers will be purchased to equip the computer lab. Also, 8 staff computers for the administrative office and teachers.	*July 1st*	*$22,500 (30 Student Computers at $750)*
Office Technology Equipment 8 staff computers for the administrative office and teachers.	*July 1st*	*$6,000 (8 Staff Computer at $750)*
Other Leases Copy Machine will be Leased through a relationship with ROP and will include a maintenance contract.	*July 1st*	*$750*