



Replication Application Revision

Incorporating Performance Frameworks

Replication Application Review Subcommittee
April 17, 2013



Agenda

- Eligibility Criteria
- Timeframes for Review
- Submission Requirements



Eligibility

- Operational Compliance
- Program of Instruction
- Academic Performance



Operational Compliance

- **Current:** An eligible charter must be in compliance with local, state, federal laws and charter contract.
- **Proposed:** The Replication Model School charter holder and all charter holders of Associated Schools must be in compliance with local, state, federal laws and charter contract.



Program of Instruction

- **Current:** An eligible charter must currently provide instruction for the grade levels requested.
- **Proposed:** The Replication Model School must provide instruction for all grade levels requested, and the most recent Overall Rating must include grade levels requested.



Academic Performance

Academic data currently reviewed:

- Level of Adequate Academic Performance
- AZ LEARNS Legacy Labels
- NCLB Adequate Yearly Progress



Eligibility Criteria – Options

Option 1

- RMS Meets or Exceeds for last three dashboards.
- Charter holder meets expectations (current and prior dashboards).
- The charter holders of all Associated Schools meet expectations (current and prior dashboards).

Option 2

- RMS Meets or Exceeds for last three dashboards.
- All schools operated by charter holder Meet or Exceed on most recent dashboard.
- All Associated Schools Meet or Exceed on most recent dashboard.



Historical Performance

Performance of Charter Schools Opened through Replication

Fiscal Year	# Opened	# A or B in FY 2011	# Meets/Exceeds in FY 2012
2010	3	1	1
2011	4	2	2
2012	14	n/a	11



Timeframe

- Currently two hard deadlines:
 - December 1 – submission of Letter of Intent for upcoming fiscal year
 - February 1 – submission of application for upcoming fiscal year
- Staff processes applications as they come in
- No timeframe specified in current application



Timeframe – Options

	Option 1	Option 2
Eligibility Form Accepted	Throughout year	July only
Eligibility Review	15 business days	By end of August
Application Accepted	Throughout year	September only
Administrative Review	15 business days	By 5 th business day of October
Substantive Review	Within 50 business days of submission, including Board consideration	By November Board meeting (approx. 30 business days)



Submission Requirements

- Current Replication Application
 - Template Forms
 - Narrative Prompts
 - Spreadsheet Templates
- Proposed Application – Streamlined
 - Checkboxes and fillable forms
 - Narrative prompts and spreadsheets only if necessary.
 - 11 Sections



1. Application Agreement

- Requires signature of both representatives if applicable
- Both entities together constitute Applicant

1. Applicant Agreement

Print this sheet, complete and sign the spaces at the bottom, then scan and attach to your application. A Charter Representative of the eligible charter holder must sign the following agreement prior to submitting the application package. Should the agreement be signed by someone other than a Charter Representative, the application package will be deemed Administratively Incomplete.

I certify all information contained in this application is complete and accurate, realizing that any misrepresentation could result in disqualification from the replication application process or revocation after award. I understand that incomplete applications will not be considered.

The Applicant acknowledges that all information presented in the application package, if approved, becomes part of the charter and will be used for accountability purposes throughout the term of the charter, and that the charter may be amended or modified by mutual agreement, in writing, of the parties pursuant to the terms of the charter contract when signed.

The Applicant acknowledges that the Principals have read all Arizona statutes regarding charter schools and that, if approved to operate a charter school, the Applicant is subject to and will ensure compliance with all relevant federal, state and local laws and requirements.

The Applicant acknowledges that if approved to operate a charter school, the Applicant must execute a charter contract with the Arizona State Board for Charter Schools within twelve months of the date of approval of the charter by the Arizona State Board for Charter Schools. A charter that is not timely signed expires.

The Applicant acknowledges that if approved to operate a charter school, the Applicant must begin providing educational services within twelve months of execution of the contract or within twenty-four months of approval of the charter, whichever date occurs later.

The Applicant acknowledges that if approved to operate a charter school, the Applicant must provide the number of days of instruction as approved in the application within the State's fiscal year that begins July 1st and ends June 30th.

Name of Current Charter Holder Entity

Name of Current Entity Charter Representative
(please print)

Signature of Charter Representative/Date

Name of New Entity (if applicable)

Name of New Entity Authorized Representative
(please print)

Signature of Authorized Representative/Date



2. Current Charter Holding Entity

3. Replication Charter Holding Entity

2. Current Charter Holder Entity

Name of Charter Holder Entity eligible for Replication ('existing entity'): [Click here to enter text.](#)

Name of Replication Model School: [Click here to enter text.](#)

In the "Principal Information" section, complete and attach all requested documents for all officers, directors, members, or partners of the existing entity.

3. Replication Charter Holder Entity

In this section you will be providing information regarding the consistency in the corporate structure between the existing entity and the new entity. Answer the following question about the entity that will operate the new school by checking the appropriate box and completing any additional information requested.

Will the replication charter be held by the existing entity?

- Yes, the existing entity will hold the replication charter. (Skip Section A and go to Principal Information.)
- No, a new entity will hold the replication charter. (Complete Section A below)

- Current charter holder name and Replication Model School name.
- If existing entity will hold replication charter, check 'Yes' box and skip Section A.
- If new entity will hold replication charter, provide details.



Section A: New Entity and Corporate Principals

- Statement of Consistency
- Information about New Entity

Section A: New Entity and Corporate Principals

- Statement of Consistency:* By checking this box, I understand and agree that the Replication Application process requires the organizational structure of the new entity to be consistent with the organizational structure of the existing entity.

Name of New Entity: [Click here to enter text.](#)

Name of Proposed Charter School: [Click here to enter text.](#)

Authorized Representative(s) for New Entity: [Click here to enter text.](#)

Authorized Representative Mailing Address: [Click here to enter text.](#)

City, State: [Click here to enter text.](#)

Zip: [Click here to enter text.](#)

County of Proposed School: [Click here to enter text.](#)

Authorized Representative Email: [Click here to enter text.](#)

Day Time Phone: [Click here to enter text.](#)

Fax (optional): [Click here to enter text.](#)

Form of Organization (*check one*):

- Corporation
- Partnership/LLC
- Sole Proprietorship
- Government/Tribal Entity

For-Profit/Non-Profit (*check one*):

- For-Profit
- Non-Profit



4. Principal Information

- List of new entity principals, with affiliations.
- Required exhibits – documents establishing entity
- Principal information to ensure current documents on file

Section A: New Entity and Corporate Principals (continued)

Below, list the names and positions of all Principals (officers, members, directors, partners) of the new entity, and their positions. Also list any other current charters in which they act as a corporate principal or charter representative. Add rows as necessary.

Name	Position	Current Charter Affiliations

In the "Principal Information" section, complete and attach all requested documents.

Required Exhibits for Section A:

- A copy of Arizona filing required to conduct business in Arizona by the Arizona Corporation Commission or Arizona Secretary of State as per R7-5-201.
- A copy of current Corporate Bylaws/Operating Agreement, as applicable.
- Minutes of the board of the existing entity authorizing application for replication.

4. Principal Information

If the Principal is a current Charter Representative or Principal of an operating charter and you believe current information is already on file with the ASBCS, email the Board office, and attach the confirmation email listing the documents currently on file.

For each Charter Representative, Authorized Representative, or Principal not having confirmed information on file, provide the following documents:

- Copy of VALID Arizona Fingerprint Clearance Card
- Signed and Notarized Affidavit, Disclosure, and Consent for Background and Credit Check
- Background Information Sheet Attachment (2 pages)
- Resume (2 pages max, without personal contact information)
- Verification of Coursework or Degree: if a postsecondary degree is noted on the Background Information Sheet and Resume, the principal must provide scanned copies of school transcripts with official seal or signature from the granting institution, or a watermarked report from the National Student Clearinghouse® (<http://www.studentclearinghouse.org>).



5. Governance Structure

- Statement of Consistency
- Allowable governance structures
- Section B gathers details on composition

5. Governance Structure

The **governing body** of a charter school is responsible for the policy decisions of the school (A.R.S. § 15-183.E.8). *In this section you will be providing information regarding the consistency in the governance structure between the existing entity and the new entity.*

- Statement of Consistency:* By checking this box, I understand and agree that the Replication Application process requires the governance structure of the new school to be consistent with the governance structure of the Replication Model School.

Answer the following question by checking the appropriate box and completing any additional information requested.

How will the governance structure of the new school relate to the Replication Model School?

- The new school will be operated by the existing entity and have the same governing body as the Replication Model School. (Skip Section B and go to Education Service Providers.)
- The new school will be operated by a new entity described in Section A, which will act as the governing body. (Skip Section B and go to Education Service Providers.)
- The new school will be operated by the existing entity but with a new, separate governing body which will follow the same membership structure and responsibilities as the current governing body. (Complete Section B)
- The new school will be operated by a new entity described in Section A, and have a new, separate governing body which will follow the same membership structure and responsibilities as the current governing body. (Complete Section B)

Section B: New Governing Body

Indicate the make-up of this body below. Add rows as necessary.

Governing Body (Body responsible for the policy decisions of the school.) (A.R.S. § 15-183.E.8)				
Member Type	Number	Name	Name	Name
Corporate Principals				
School Staff				
Parents				
Community				
Other				



6. Education Service Providers

- Only required if existing charter holder has relationship with ESP
- If contractual, complete section C.1
- If based on governance, complete section C.2
- In each case, consistency is required

6. Education Service Providers

An **Education Service Provider (ESP)** is an organization that contracts with or has a governance relationship with the Applicant entity to provide comprehensive services. An ESP is considered to have a ***governance relationship*** with the Applicant if the Applicant is a subsidiary of the ESP, the Applicant board has members that are members or employees of the ESP, and/or the ESP has ultimate executive authority over the Applicant, including the power to appoint board members and/or close the school. An ESP is considered to have a ***contractual relationship*** if it will contractually provide operations and management to the Applicant, but the Applicant chooses the affiliation and is independent of the ESP.

In this section you will be providing information regarding the consistency in the Education Service Providers between the existing entity and the new entity. Answer the following questions regarding Education Service Providers (ESP) by checking the appropriate box and completing any additional information requested.

Does the existing entity have a relationship with an ESP?

- Yes – Contractual (Complete Section C.1)
- Yes – Governance (Complete Section C.2)
- No (Skip Section C and go to Target Population of New School)

Section C.1: Education Service Providers – Contractual Relationship

- Statement of Consistency:*** By checking this box, I understand and agree the Replication Application process requires that the contractual relationship of the replication charter with an ESP to be consistent with the contractual relationship of the existing entity with an ESP.

What is the name of the ESP? [Click here to enter text.](#)

Required Exhibits:

- Copy of the service agreement as executed between the existing entity and the ESP.

Section C.2: Education Service Providers – Governance Relationship

- Statement of Consistency:*** By checking this box, I understand and agree the Replication Application process requires that any governance relationship of the replication charter with an ESP to be consistent with the governance relationship of the existing entity with an ESP.

1. What is the name of the ESP? [Click here to enter text.](#)
2. Describe the nature of the governance relationship.
[Click here to enter text.](#)

Required Exhibits:

- List of all Arizona schools that the ESP currently manages.



7. Target Population and Enrollment of New School

- Grades, enrollment and calendar of new school
- Description of population served by current school
- Clear understanding of target population
- Market analysis indicating successful enrollment
- Description of enrollment practices of current school
- Timeframe for implementing enrollment practices in new school

7. Target Population and Enrollment of New School

In this section you will be providing information that supports the replication of the existing charter in an identified area or with an identified population.

- Statement of Consistency:* By checking this box, I understand and agree that the Replication Application process requires the target population of the new school may be similar to the population of the Replication Model School, and that differences must be addressed in responses to the questions below.
- Statement of Consistency:* By checking this box, I understand and agree that the Replication Application process requires the enrollment policies of the new school to be consistent with the enrollment policies of the Replication Model School, and that enrollment of students cannot begin until the charter is signed.

Grades Requested for Replication Charter Contract: [Click here to enter text.](#)

Grades Served in Year 1: [Click here to enter text.](#) Projected Enrollment Cap: [Click here to enter text.](#)

Grades Served in Year 2: [Click here to enter text.](#) Projected Enrollment Cap: [Click here to enter text.](#)

Grades Served in Year 3: [Click here to enter text.](#) Projected Enrollment Cap: [Click here to enter text.](#)

School Calendar Type: [Click here to enter text.](#) (Standard, Extended, or Alternative)

If Alternative, describe in ten words or less: [Click here to enter text.](#)

Instructional Days: [Click here to enter text.](#)

Target Start Date: [Click here to enter text.](#)

Provide a clear and thorough response about the proposed target population.

1. Describe the population of the Replication Model School, including the demographic profile, academic performance of students entering the school, and distance travelled by current students.
[Click here to enter text.](#)
2. Identify the target population of the proposed school, demonstrating a clear understanding of the students the school intends to serve, including whether the students will be primarily neighborhood or commuter, current levels of academic performance, and a demographic profile.
[Click here to enter text.](#)
3. Describe the market analysis that supports the successful enrollment of the projected student count from the target population.
[Click here to enter text.](#)
4. Describe the enrollment practices, processes, and policies of the existing school, as per A.R.S. § 15-184.
[Click here to enter text.](#)
5. Describe the enrollment timeframe that will be implemented by the proposed school, to be shared with the public.
[Click here to enter text.](#)



8. Facility Acquisition for New School

- For confirmed facilities, complete D.1
- If facility not confirmed, complete D.2
- Identify cross streets marking center of target zone.

8. Facility Acquisition for New School

Answer the following questions regarding facility acquisition by checking the appropriate box and completing any additional information requested.

Has a confirmed facility been acquired for the new school?

Yes (Complete Section D.1)

No (Complete Section D.2)

Section D.1: Confirmed Facility

Address of Confirmed Facility:

[Click here to enter text.](#)

Description of Facility Size and Layout:

[Click here to enter text.](#)

Required Exhibits:

- Floor Plan or Layout of confirmed facility.

Section D.2: Planned Facility

1. Identify the proposed location of new school by providing cross streets that would be the center of a 2.5 mile radius.

[Click here to enter text.](#)

2. Describe the facility size and layout suitable for implementing the Educational Plan.

[Click here to enter text.](#)

3. Describe the timeline for acquiring a suitable facility by the start date identified in Section 6.

[Click here to enter text.](#)



9. Educational Plan

- Statement of Consistency
- Describe:
 - Philosophical approach
 - Methods
 - Curriculum
 - Mastery level
 - HS graduation requirements
- How will program meet needs of target population?

9. Educational Plan

To ensure that the charter contract for the Replication charter reflects the current practices of the existing entity and Replication Model School, provide a clear and concise response regarding the existing Educational Plan, as it supports replication.

- Statement of Consistency:** By checking this box, I understand and agree that the Replication Application process requires the Educational Plan of the new entity and school to be consistent with the Educational Plan of the existing entity and Replication Model School.
1. Provide a description of the charter holder's philosophical approach to improving pupil achievement. Include how this philosophy has impacted the success of the existing school. If a different population will be served in the new school, how does this philosophical approach apply?
[Click here to enter text.](#)
 2. Describe the existing program of instruction of the current school, including methods of instruction and curriculum for the core academic content areas, which supports this philosophy and aligns to Arizona Academic Standards.
[Click here to enter text.](#)
 3. Present an explanation of how the implementation of the existing program of instruction meets the needs of the proposed target population.
[Click here to enter text.](#)
 4. Describe the level of proficiency that students must obtain to demonstrate mastery of academic core content and clear criteria for promotion from one level to the next.
[Click here to enter text.](#)
 5. If your school serves a high school population, identify graduation requirements for the school that will meet State requirements. Describe the process and criteria for awarding course credit.
[Click here to enter text.](#)

Required Exhibit: (for schools offering high school grades only)

- Menu of course offerings including course titles and brief descriptions.



10. Operational Plan

10. Operational Plan

Provide a clear and thorough response regarding the operational plan for the entity requesting replication.

1. Describe the organization's strategic growth plan and desired outcomes over the next five years in Arizona. Include: number of schools with grades served including expansion progression, projected opening dates, and projected number of students served.
[Click here to enter text.](#)
2. Summarize the organization's capacity to support the quality and long-term academic and operational success and financial viability of the replication school, and proposed growth of the school over the next three years.
[Click here to enter text.](#)
3. Discuss your operational capacity to open and operate schools successfully, including lessons learned from past expansion, and how you plan to avoid or minimize challenges in the replication school.
[Click here to enter text.](#)

- Future growth plans of organization
- Capacity to ensure long-term success



11. Business Plan

- Only required if Applicant Does Not Meet Board's Financial Performance Expectations
- Additional Information specified in Framework
- Budgets with assumptions

11. Business Plan

The **Financial Performance Framework** gauges both near-term financial health and longer term financial sustainability, and is described in the *Financial Performance Framework and Guidance* document, available on <http://asbcs.az.gov>. An existing entity that receives one or more "Falls Far Below Standard" and/or two or more "Does Not Meet Standard" does not meet the Board's financial performance expectations and must submit additional information as part of its replication application.

Answer the following questions regarding the financial performance of the existing entity by checking the appropriate box and completing any additional information requested.

Does the financial performance of the existing entity meet the Board's financial performance expectations?

Yes (Skip Section E and go to Checklist for Replication Application)

No (Complete Section E)

Section E: Business Plan for Expansion

Provide a clear and concise response regarding budgets and finances.

Required Attachments:

- **Financial Performance Information:** As described on page 13 of the *Financial Performance Framework and Guidance* document, address each Financial Performance Framework measure where the existing entity received a "Falls Far Below Standard" or "Does Not Meet Standard."
- **Start-Up Budget:** Provide a budget to cover expenses projected to occur during the start-up period (Until August 1 of the year the school opens).
- **Three Year Operational Budget:** Provide a budget to cover expenses projected to occur during the first three years of operation.
- **Assumptions:** For each budget, provide a separate document describing assumptions for each line item, to include disaggregated costs, and basis for determining for those costs. Demonstrate through the assumptions that the amounts listed are viable and adequate for the start-up period and first three years of operation.

Note: Templates for the Budgets will be provided as separate Excel files.