Ha:san Preparatory & Leadership School Renewal Budget Plan

	Actual	Projected Financial Information		
	FY 11-12	**FY 12-13**	**FY 13-14**	**FY 14-15**
ADM:	164	175	185	200
REVENUE				
State Equalization Assistance	1,152,067	1,229,340	1,299,588	1,404,960
Classroom Site Fund	55,142	58,840	62,203	67,246
Instructional Improvement Fund	8,136	8,682	9,178	9,922
Federal Funds/Grants	691,778	740,202	784,614	847,383
Other State Funds/Grants	21,572	6,000	6,000	6,000
Food Service (e.g., NSLP, food sales)	30,000	32,100	34,026	36,748
Extracurricular Tax Credits	2,500	2,500	2,500	2,500
Contributions and Donations	12,500	348,500	12,500	12,500
Fundraising	-	-	-	-
Earnings on Investments	-	-	-	-
Student Activities	-	-	-	-
Kindergarten Tuition (Applies only to FY10	-	-	-	-
& FY11 unless expanded by Legislature)	-	-	-	-
Other	5,000	5,000	5,000	5,000
TOTAL REVENUE	1,978,695	2,431,164	2,215,609	2,392,259
EXPENSES				
Instructional				
Salaries	712,067	908,274	935,522	963,588
Payroll Taxes	54,473	69,483	71,567	73,714
Employee Benefits	121,230	154,634	159,273	164,051
Purchased Services (Consultants)	83,868	98,384	100,976	103,645
Purchased Services (Special Education)	35,000	37,500	40,000	42,500
Technology	6,112	6,522	6,895	7,454
Textbooks/Curriculum/Library	-	43,000	8,000	8,000
Instructional Supplies	35,688	38,186	40,477	43,716
Professional Development	7,470	7,500	7,500	7,500
Travel	500	500	500	500
Other	-	-	-	-
Total Instructional	1,056,408	1,363,983	1,370,710	1,414,668
Non-Instructional				
Salaries	192,516	198,291	207,516	222,516
Payroll Taxes	14,727	15,169	15,875	17,023
Employee Benefits	30,238	31,145	32,594	34,950
Purchased Services	61,108	62,941	64,829	66,774
Rent/Bond Payment	54,000	55,000	56,000	57,000

Repairs and Maintenance	10,000	10,300	10,609	10,927
Property, Casualty, Liability Insurance	50,750	52,273	53,841	55,456
Interest/Property Taxes	52,379	53,950	55,569	57,236
Communications	18,072	18,614	19,173	19,748
Furniture and Other Equipment	-	15,000	16,500	18,150
Note/Loan/Non-Facility Lease Payments	183,319	354,280	90,000	90,000
Audit	12,000	12,500	13,000	13,500
Legal	8,500	8,755	9,018	9,289
Advertising/Marketing	1,000	1,030	1,070	1,103
Travel	800	824	849	874
Printing and Postage	2,500	2,575	2,652	2,732
Supplies	11,000	11,330	11,670	12,020
Food Service	37,075	39,670	42,050	45,415
Transportation	60,099	65,000	70,000	75,000
Student Activities	-	-	-	-
Fees and Dues	3,478	3,500	3,500	3,500
Other	-	-	-	-
Total Non-Instructional	803,561	1,012,147	776,315	813,213
TOTAL EXPENSES	1,859,969	2,376,130	2,147,025	2,227,881
Increase (Decrease) in Net Assets	118,726	55,034	68,584	164,378
Net Assets, Beginning of Year	(76,699)	42,027	97,061	165,645
Net Assets, End of Year	42,027	97,061	165,645	330,023

ASSUMPTIONS/NOTES

ADM - Ha:San Preparatory & Leadership School has had an active student recruitment program for the past several years and has increased its ADM from the 145 student level to the current level of nearly 165 students The goal is to reach 200 students.
Ha:san is currently in talks with the Wildcat School regarding the Wildcat School acting as a feeder school for Ha:San Preparatory & Leadership School primarily for students of the Yaqui tribe. The School believes that this negotiation will go through and that it will add approximately 10 students to the School's total population each year.

Revenues - Due to the uncertainty in student funding, the School has opted to keep most revenues at the same per pupil amount for the upcoming three years.

Expenses - Unless otherwise noted, expenses are projected to increase either proportional to additional students or at 3% (estimated inflation) per year.

Differences Greater than 10% - Increases in Salaries, Payroll Taxes and Benefits are due to the recission of a 10% salary cut for employees, the cost of a Curriculum Coach, increased costs for five more "pre-service" contract days and two additional core teachers.
The significant decrease in "Other State Funds/Grants" revenue is due to the expected loss of the Nutritional Network

grant in FY 12-13. The significant increase and then subsequent decrease in the "Contributions and Donations" revenue line item is due to the expected award of $186,000 in grant funds from Christensen Fund and the expected donation of $150,000 from an estate in which the School is named the beneficiary. The increase in "Textbooks, Curriculum, and Library" is due to the additional supplies that will need to be purchased for additional students as well as new Core Curriculum Textbooks. The increase in Purchased Services (Consultants) is mainly for the Performance Mgmt Planning Team
The increase in "Furniture and other Equipment" is due to the purchase of computers for new students as well as the replacement of computers that are beginning to be out of date.
The significant increase and then subsequent decrease in "Note/Loan/Non-facility payments" is due to a scheduled payment of a $200,000 note to a Tribal entity due in FY 12-13 as well as payment of the School's lines of credit accounts with the extra funds received during that year. The school believes that it can "roll" the note for another two years with only a partial payment due in fiscal years 2013 and 2014, and the school has the flexibility to pay and reuse the lines of credit as needed.

Performance Improvement Plan Incremental Costs

Core curriculum textbooks	40,000	5,000	5,000	(Included in Textbooks etc, above)
Curriculum Coach	40,000	40,000	40,000	(Included in Salaries etc, above)
Benchmark testing supplies	2,500	1,000	1,000	(Included in Instructional Supplies)
Additional pre-service contract days (5)	25,000	25,000	25,000	(Included in Salaries, etc)
Consultant cost for PD	2,000	2,000	2,000	(In Purchased Services-Consultants)
Additional math & language arts teachers	60,000	60,000	60,000	(In Salaries, Benefits etc)
Performance Mgmt Planning Team-5 persons@$50/hr-4hrs/mo	12,000	12,000	12,000	(In Purchased Services-Consultants)

Other Items

Ha:san will apply for the 21st Century Grant for funding for after-school programs, an important adjunct to remedial needs.
We had received this funding for 5 years, but were unsuccessful in our quest for this funding in FY11/12, having received a score of 89.7 against a cutoff requirement of 90, and have been funding these programs on a reduced basis out of general operating cash.
The closeness of our score to that required makes us confident that we may gain a renewal of the grant in the upcoming cycle, and we have enlisted the aid of a professional grant writer to assist us in this endeavor. This grant would give us $500,000 over 5 years, with $125,000 in FY 12/13, which would further our efforts to improve student performance.
We have not included this grant in our forecasted revenue estimates. Estimates are inclusive of current funding levels of $25,000/year.
Search for a new HPLS Director is on - Salary etc estimates include $66,000 of annual salary + benefits, normal Ha:san Director level.