Contract with Education Service Provider

Pima Rose Academy (PRA) intends to contract with an education service provider, Rose Management Group, Inc., (RMG). RMG, an education management organization, will provide funding and comprehensive educational services. RMG currently has agreements with our three related schools, Mountain Rose Academy, Desert Rose Academy and Canyon Rose Academy. PRA will sign an agreement with RMG for comprehensive educational services and business services.

RMG uses the Rose Operating System for Education®, (R.O.S.E.®) which offers a unique approach to secondary schooling (Kinghorn, *et al*, 2009). Pima Rose Academy is able to take advantage of an existing EMO, Rose Management Group, thus, receiving higher quality service than one school could afford. For example, Pima Rose Academy is able to secure a turnkey state of the art facility designed specifically for our academic program; in addition, all of the educational and business services are provided that have a history of compliance.

Reference

Kinghorn, E., Kinghorn, C., Hurtado, K., Capen, C., Shalek, I., Schlessman, A., Hurtado, P., & Kinghorn, C. (2009). *Systemic transformation: Quality choice within 21st century American high schools*. Tucson, Arizona: Rose Management Group. Retrieved from http://www.rosemanagement.com/RosePublications/ROSE_STM.pdf

Services Provided

RMG will also provide initial and ongoing financial support, including short term loans for working capital and arranging equipment leasing agreements. Rose Management Group has a history of success for student achievement outcomes (see A.1 Educational Philosophy) and effective business operations at three existing alternative education charter high schools in the northwest, central, and eastside locations of Tucson. There is an opportunity in southwest Tucson for Rose Management Group to provide a similar choice through Pima Rose Academy. Existing Rose Academies have made a positive impact on the learning community by providing an alternative choice in Tucson.

Contractual Agreement with Education Service Provider

A Comprehensive School Management Agreement with Pima Rose Academy

In consideration of payments, not to exceed $7,500 per student per year, of all state, federal and local revenue received by Pima Rose Academy, Inc. to Rose Management Group, Inc. (RMG), RMG will:

Provide its R.O.S.E.® (Rose Operating System for Education®) program to Pima Rose Academy.

Instructional System

RMG will provide the following:

1. Specialized Equipment and Facilities used within the R.O.S.E.® approach to education
2. Electronic and hard copy instructional materials customized to meet the requirements of the State of Arizona
3. Management of all instructors
4. Management of all administration
5. A Comprehensive Accountability System that includes a student management system and SAIS administrative and software support
6. Educational Philosophy that will promote the R.O.S.E.® approach to education

Mission

Pima Rose Academy provides an alternative high school setting that is designed to increase students' academic standing through the timely completion of academic credits and improvement of grades. We believe that our success lies in our ability to Honor the Promise of Education.

SERVICES PROVIDED

Human Resource services

- RMG, Inc. will be responsible for all recruitment, training, professional development, evaluation, and (if necessary) termination of all employees contracted (salary and hourly) by RMG, Inc. that work at the school.
- All employees contracted by RMG, Inc. shall have the minimum qualifications required by the State of Arizona, the school's chartering agency, and the school's policy manual.
- RMG, Inc. will maintain current liability insurance coverage for any liability or litigation arising from personnel contracts and agreements for the School, personnel, students, State and Federal entities, its Governing Board and Board of Directors, and its operations.
- RMG, Inc. shall not become party to any agreement with any principal, teacher, clerical or staff employee union without the expressed, written consent of the Pima Rose Academy Governing Board.

Student recruitment

RMG, Inc. will provide adequate and appropriate advertisement of the school at the local, state and national level.

Ownership of Capital Equipment, Fixtures, Machinery and Materials

RMG, Inc. will be the sole owner of all capital equipment, fixtures, machinery and materials used or located at the school.

School start-up capital and facilities financing assistance;

- It is RMG's policy to ensure a successful and productive long-term relationship with PRA. In that light, RMG will, to the best of its ability, adjust initial management fees to accommodate startup and first year cash flow needs.
- RMG, Inc. shall provide sufficient working capital for the school prior to its receipt of sufficient revenue. This amount shall be reimbursed with interest and any applicable fees on a monthly basis not to exceed $7,500 per student.
- The school shall be fiscally responsible to repay the following initial investments and on-going costs associated with the successful operation of the school provided by RMG, Inc. and/or its affiliates:
    1. Intellectual property
    2. Costs associated with the charter's value

Business management and comprehensive administrative services;

- Accounting
- Budget preparation
- Audit preparation and representation
- Legal issues and consultations

School operations management;

- Personnel policies and management of personnel
- Computer maintenance and support
- Building maintenance and support

Facilities planning and management;

Rose Management Group, Inc. will provide comprehensive facilities management and planning. This includes any renovation and/or new construction.

Special education services;

Rose Management Group, Inc. will provide comprehensive special education management and planning services. This includes compliance auditing.

Reporting and compliance services;

Rose Management Group, Inc. will provide comprehensive management and planning of the following:

- State reporting
- Budget

Reporting and compliance services;

- Financial
- Student attendance

Education Service Provider Accountability Oversight

Both parties are responsible for ensuring that the agreement is upheld. Rose Management Group will ensure that Pima Rose Academy will adhere to the Performance Management Plan to maintain accountability that is overseen and implemented by the Superintendent. Pima Rose Academy School Governing Board will receive school performance updates through the Superintendent's report. Pima Rose Academy School Governing Board is responsible to ensure compliance with policy and the services outlined on the agreement are provided. Pima Rose Academy personnel provided by Rose Management Group are responsible for implementing the educational and business program and services. Key administrative staff provided by Rose Management Group is responsible for supervision of the educational and business services provided to Pima Rose Academy.

Charter high schools that are currently managed by Rose Management Group

School Name	School Location	Contact
Canyon Rose Academy	2401 S. Wilmot Tucson, AZ 85711	Kelly Hurtado, Superintendent 520-797-4884
Desert Rose Academy	326 W. Ft. Lowell Tucson, AZ 85705	Kelly Hurtado, Superintendent 520-797-4884
Mountain Rose Academy	3686 W. Orange Grove Rd., Ste. 180 Tucson, AZ 85741	Kelly Hurtado, Superintendent 520-797-4884

Performance data for Canyon, Desert, and Mountain Rose Academy Charter High Schools

AZLEARNS Label	Consistently labeled "Performing" under Alternative School status since inception
Annual Audit	Consistently passed annual audit requirements
Arizona Department of Education on-site monitoring for Special Education	Results of on-site monitoring were "In Compliance" in 2 out of 5 areas and "Partial High" in 3 out of 5 areas meaning we are able to meet compliance standards quickly.
North Central Accredited	Currently accredited