# 10. Operational Plan

*Attach a clear, specific and concise response regarding the operational plan for the entity requesting replication. The expected page length for all three questions is no more than one page.*

10-1. Describe the organization's strategic growth plan and desired outcomes over the next five years in Arizona. Include: number of schools with grades served including expansion progression, projected opening dates, and projected number of students served.

The organizational development plan estimates aggressive growth over the next five years. At a minimum, one school per year will be built in Arizona. Target start dates for these schools will continue to be based on neighboring schools. The organization currently serves 8,000 K-8 students in the eight managed schools throughout Arizona. The organization projects to have a minimum of 14,000 students enrolled in Legacy Traditional Schools by 2020. The organization will continue to explore additional grades served in current and future Legacy Traditional Schools. Expansion to new and existing Legacy Traditional Schools will be regularly evaluated based on demand.

10-2. Summarize the organization's capacity to support the quality and long-term academic and operational success and financial viability of the replication school, and proposed growth of the school over the next three years.

The organization has demonstrated the capacity to support high quality academic outcomes, operational success and positive financial outcomes. Each of Legacy Traditional Schools received an "A" label for their 2013-2014 academic performances. The 151 combined charter school system points awarded Legacy Traditional Schools the highest score among all K-8 school districts and charter systems in the state. Additionally, Legacy Traditional Schools have the greatest quantifiable operational success as measured by the highest student membership among all K-8 charter systems in the state. Finally, the replication school meets the Board's Financial Performance Expectations. The proposed growth of the school over the course of three years is based on the organization's findings from previous openings and the schools' three year trend. The organization forecasts the enrollment to be 70% of the school's capacity during its inaugural year and a 5% to 10% increase in enrollment each succeeding year.

10-3. Discuss your operational capacity to open and operate schools successfully, including lessons learned from past expansion, and how you plan to avoid or minimize challenges in the replication school.

The organization has successfully demonstrated the operational capacity to open and operate schools successfully. In five academic years, the organization has opened five schools and increased student enrollment by 299%. The 85 member ESP provides support and related field expertise to existing and new schools. In an effort to minimize challenges related to all facets of opening a new school, the ESP created and recruited a Chief Development Officer to join the executive management team.