Applicant Name: Focus Education Services

Provide Assumptions by Line		First Year				Second Year				Third Year		
STUDENT COUNT (at full enrollment)				**100**				**300**				**500**
Number of Students (Budget based on)				**85**				**255**				**425**
% of Full Enrollment Budget Based On				**85.00%**				**85.00%**				**85.00%**
Number of Site Locations				**1**				**2**				**3**
CARRYOVER *(Balance from Start-Up Budget or previous year)*				$ 11,340.00				$ 40,669.54				$ 144,542.92
REVENUE				**$ Amount**				**$ Amount**				**$ Amount**
State Funding (Equalization Assistance)				**$ 695,984**				**$ 2,033,765**				**$ 3,292,122**
Secured Funds - Private Donations												
Secured Funds - Loans												
Secured Funds - Other												
Total Revenue				$ 695,984				$ 2,033,765				$ 3,292,122
Administration, Instruction, & Support (AIS) EXPENDITURES	**# of Staff**	**@ Salary**	**Req. Cont.**	**Total**	**# of Staff**	**@ Salary**	**Req. Cont.**	**Total**	**# of Staff**	**@ Salary**	**Req. Cont.**	**Total**
TOTAL SITE LOCATIONS				**1**				**2**				**3**
Salaries												
Director/Principal	1.00	$ 70,000.00	$ 9,555.00	$ 79,555	1.00	$ 80,000.00	$ 10,920.00	$ 90,920	1.00	$ 90,000.00	$ 12,285.00	$ 102,285
Director/Operations					1.00	$ 70,000.00	$ 9,555.00	$ 79,555	1.00	$ 70,000.00	$ 9,555.00	$ 79,555
Director/Communications									1.00	$ 70,000.00	$ 9,555.00	$ 79,555
Teacher-Regular Education (Core Content)	2.00	$ 48,000.00	$ 6,552.00	$ 109,104	6.00	$ 48,000.00	$ 6,552.00	$ 327,312	10.00	$ 48,000.00	$ 6,552.00	$ 545,520
Teacher-Elective Education (Business/Technology/Elective)	1.00	$ 48,000.00	$ 6,552.00	$ 54,552	3.00	$ 48,000.00	$ 6,552.00	$ 163,656	5.00	$ 48,000.00	$ 6,552.00	$ 272,760
PT Instructional Assistant-(Student Advocate/Interventionist)	4.00	$ 10,800.00	$ 1,474.20	$ 49,097	12.00	$ 10,800.00	$ 1,474.20	$ 147,290	20.00	$ 10,800.00	$ 1,474.20	$ 245,484
Guidance Counselor (College and Career)					1.00	$ 38,000.00	$ 5,187.00	$ 43,187	2.00	$ 38,000.00	$ 5,187.00	$ 86,374
Training and Teacher Improvement (PD)				$ 6,428				$ 16,376				$ 26,324
Teacher Travel Expense for Training				$ 500				$ 1,000				$ 1,500
Employee Benefits				$ 24,321.10				$ 70,463.00				$ 116,604.90
Employee Insurance (if applicable)				$ 10,800.00				$ 32,400.00				$ 51,300.00
Office Supplies (Paper, Postage, etc.)				$ 3,000.00				$ 6,000.00				$ 9,000.00
Membership Dues (AZ Charter Association)				$ 250.00				$ 828.75				$ 1,381.25
Contracted Registrar/Office Manager (Consilium)	1.00	$ 36,000.00		$ 36,000	2.00	$ 36,000.00		$ 72,000	3.00	$ 36,000.00		$ 108,000.00
Contracted IT - Contracted (Adobe Tech)	1.00	$ 48,000.00		$ 48,000	2.00	$ 48,000.00		$ 96,000	3.00	$ 48,000.00		$ 144,000.00
Contracted Bookkeeper/Finance/Accountng (Consilium)	0.50	$ 24,000.00		$ 12,000	1.00	$ 24,000.00		$ 24,000	2.00	$ 24,000.00		$ 48,000.00
Contracted Security					2.00	$ 30,000.00		$ 60,000	3.00	$ 30,000.00		$ 90,000.00
Contracted Services (Special Education - 11% of state equalization funds)				$ 76,558.24				$ 223,714.15				$ 362,133.42
Curriculum & Resource Materials (Acellus and Canvas)				$ 8,500.00				$ 25,500.00				$ 42,500.00
Auditor Fees				$ 5,000.00				$ 6,000.00				$ 7,000.00
Other				$				$				$
Total Administration, Instruction, & Support				$ 523,665.14				$ 1,486,202.30				$ 2,419,276.57
Operations & Maintenance (O&M) EXPENDITURES				**Total**				**Total**				**Total**
(add lines as necessary)												
Marketing/Advertising/Retention				$ 21,250.00				$ 63,750.00				$ 106,250.00
Building Rent/Lease/Loan				$ 60,000.00				$ 120,000.00				$ 180,000.00
Property/Casualty Insurance				$ 9,000.00				$ 12,000.00				$ 18,000.00
Liability Insurance				$ 9,000.00				$ 12,000.00				$ 18,000.00
Utilities (Electric, Gas, Water, Waste)				$ 6,000.00				$ 12,000.00				$ 18,000.00
Phone/Communications/Internet Connectivity				$ 6,000.00				$ 12,000.00				$ 18,000.00
Custodial				$ 6,000.00				$ 12,000.00				$ 18,000.00
Transportation				$				$				$
Awards and Recognition				$ 4,000.00				$ 8,000.00				$ 12,000.00
Field Trips and Service Activities				$ 5,100.00				$ 15,300.00				$ 25,500.00
Food Service				$				$				$
Student Furniture (Workstations)				$ -				$ 40,000.00				$ 40,000.00
Student Technology Equipment (Computers)				$ -				$ 40,000.00				$ 40,000.00
Office Furniture, Building Signs, & Other Equipment				$ -				$ 40,000.00				$ 40,000.00
Office Technology Equipment				$ -				$ 40,000.00				$ 40,000.00
Loan Repayment				$ 16,639.32				$ 16,639.32				$ 16,639.32
Other				$ -				$				$
Total Operations & Maintenance				$ 142,989.32				$ 443,689				$ 590,389.32

Total Expenditures				$ 666,654.46				$ 1,929,892				$ 3,009,665.89
Total Revenues				$ 707,324.00				$ 2,074,434.54				$ 3,436,664.92
Budget Balance (=Revenues-Expenditures)				$ 40,669.54				$ 144,542.92				$ 426,999.03